



Ringling in the New (Tax Act)

The 2017 Tax Cut and Jobs Act defies generalizations. Clients with similar incomes have vastly different outcomes under the new rules. If you are eager to understand the difference between your 2017 income tax liability and your 2018 income tax liability, you can create a custom scenario analysis with the Urban Institute's [tax calculator](#).

Success in 2018

January is the time for imagining and planning for a better self—easier said than done. Abacus understands that the first step in keeping those New Year's resolutions starts with openness to change. Abacus keeps this self-diagnosis tool [How Open am I to Change](#) handy whenever we are embarking on a new journey. Join us in [Embracing Change](#) in 2018.



Meet our Team

Abacus is delighted to announce that [Eddie Kramer](#), CFP, EA, will be an adjunct professor for the MBA in Financial Planning program at [California Lutheran University](#) in Thousand Oaks, CA—one of the premier master-level programs for financial planning in the country. [Eddie](#) will be teaching the Social Psychology of Leading Clients, which focuses on understanding and identifying values and goals with clients. Who better? The Abacus team is grateful to Eddie for contributing to the professional development of these students.

Simplifying Life

Tired of signing paperwork, copying paperwork, organizing paperwork, and everything else that goes with paperwork? The Abacus team recommends the [Tiny Scanner](#) app that turns your phone into a document scanner to share documents, receipts, and handwritten notes. Next time you need to send us a document, just snap and send!



Athena's Corner: A Dozen Business (and Life) Lessons from Waffle House

Familiar with the [The Waffle House Index](#)? It's an informal metric that the [Federal Emergency Management Agency](#) (FEMA) uses to determine the scale of assistance required for disaster recovery. "If you get there and the Waffle House is closed? That's really bad." Whether you are a FEMA employee, business owner, or just curious about the enduring success of this cultural icon, you will find much to emulate in 25iq's [Dozen Lessons](#).

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